

Request for Proposal (RFP) Michigan Department of Technology, Management and Budget (DTMB) for

DEPARTMENT OF HUMAN SERVICES (DHS) – Houghton/Hancock, MI SR #2012-0399

Questions & Answers November 14, 2012

- **Q.** What is the criteria to be used in order to determine if the proposal is in the best interest of the State?
- A. Price is typically the main criteria used. However, other factors will be considered.
- **Q.** What is the order of priority of criteria?
- A. Price will be the top priority. However, the building has to meet the minimum standards to be considered.
- **Q.** Does the State have a preference for stand-alone new construction or existing space retrofit?
- A. No it does not.
- **Q.** Where is their current location?
- A. 200 Quincy Street, Hancock, MI
- Q. Does the cancellation provision provide that the State pay for tenant improvements or the balance of the initial lease term?
- A. No it does not. The state will not pay any early termination penalty
- **Q.** Please provide a floor plan of existing space and desired space
- A. There is not a floor plan available. Refer to the space estimator provided in the RFP.